

Asymmetric Dynkin ghost games with consolation

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Ghost games with preemption

- Consider a two-player non-zero sum Dynkin game (**De Anglis and Ekström, 2020**)

- **Key feature:** each player is uncertain about the existence of a competitor.

$$\theta_i = \text{"Player } i \text{ has competition"}$$

- **Preemption:** the first one to stop at time t gets $g(X_t)$, the second gets nothing
- Assume that Player 1 stops at τ , Player 2 stops at γ , their rewards:

$$R_1(\tau, \gamma) := (g(X_\tau) 1_{\tau \leq \hat{\gamma}}) 1_{\tau < \infty},$$

$$R_2(\tau, \gamma) := (g(X_\gamma) 1_{\gamma < \hat{\tau}}) 1_{\gamma < \infty},$$

- where

$$\hat{\gamma} = \gamma 1_{\theta_1=1} + \infty 1_{\theta_1=0}$$

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Examples

- At the start of the game, each player estimates their probability of competition:

$$\mathbb{P}(\theta_i = 1) = p_i.$$

Then they adjust their belief processes $\Pi_t^i = \mathbb{P}(\theta_i = 1 | \mathcal{F}_t^X, \hat{\gamma} > t)$ by observing:

- the underlying X ,
- the lack of action of their competitor.
- Note that we can "fool" our competitor,
- A pure-strategy equilibrium wouldn't exist!

This means τ, γ should be randomised stopping times:

$$\tau = \inf\{t \geq 0 : \Gamma_t^1 \geq U_1\}$$

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where $U_1, U_2 \sim Unif(0, 1)$.



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Ghost games with preemption

Furthermore, Π_t^i is a function of Γ_t^{3-i} :

$$\Pi_t^i = \frac{p_i(1 - \Gamma_t^{3-i})}{1 - p_i\Gamma_t^{3-i}}.$$

Wlog, assume $p_1 < p_2$.

- The players seek to maximise their discounted expected payoff:

$$J_1(\tau, \gamma, p_1, x) := \mathbb{E}_x[e^{-r\tau} R_1(\tau, \gamma)],$$

$$J_2(\tau, \gamma, p_2, x) := \mathbb{E}_x[e^{-r\gamma} R_2(\tau, \gamma)].$$

- The pair (τ^*, γ^*) is a Nash Equilibrium if

$$J_1(\tau, \gamma^*, p_1, x) \leq J_1(\tau^*, \gamma^*, p_1, x),$$

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Define the maximised value as

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Furthermore, Π_t^i is a function of Γ_t^{3-i} :

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Some results they found:

- A Nash Equilibrium exists
- $d\Gamma_t^{1,*} = \frac{\rho_1}{\rho_2} d\Gamma_t^{2,*}$
- $u_1(\rho_1, x) = u_2(\rho_2, x) = (1 - \rho_1)V^g(x)$,

where V^g is the "American value" of a single player.

How does the process (X, Π^i) behave?

- Getting pushed along the stopping boundary
- Jump to 0 after the competitor is revealed.



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Our generalisation

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We generalise this game in two aspects:

- **asymmetry** in the immediate payoff g .
- possibility of **consolation prize** for the late stopper.



Our generalisation

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Our generalisation

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Examples

- Let the underlying X be a continuous strong Markov process,
- Assume $g_i, h_i : \mathbb{R} \rightarrow [0, \infty)$, $i = 1, 2$, are given continuous functions with $g_i \geq h_i$
- Denote $V^{g_i}(x)$, $V^{h_i}(x)$ as the "American values",
- The expected discounted payoff:

$$J_1(x; \gamma_1, \gamma_2) := \mathbb{E}_x[e^{-r\tau} g_1(X_{\tau}) 1_{\{\tau \leq \tau_2\}} + e^{-r\tau_2} V^{h_1}(X_{\tau_2}) 1_{\{\tau > \tau_2\}}],$$

$$J_2(x; \gamma_1, \gamma_2) := \mathbb{E}_x[e^{-r\tau_2} g_2(X_{\tau_2}) 1_{\{\tau_2 < \tau_1\}} + e^{-r\tau_1} V^{h_2}(X_{\tau_1}) 1_{\{\tau_1 \leq \tau_2\}}].$$

Note:

- Why V^h ? Because upon stopping, the game reduces to a single player stopping game.
- γ_1, γ_2 are randomised.



Our generalisation

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Some results

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Proposition

If γ_2 is a (U, Γ^2) -randomised stopping time and τ is a stopping time, then

$$J_1(x; \tau, \gamma_2) = \mathbb{E}_x \left[e^{-r\tau} g_1(X_\tau) (1 - \rho_1 \Gamma_\tau^2) + \rho_1 \int_{[0, \tau)} e^{-rt} V^{h_1}(X_t) d\Gamma_t^2 \right].$$



A verification result

Theorem

Let two continuous functions $u^1, u^2 : \mathbb{R} \times [0, 1]^2 \rightarrow [0, \infty)$ and a pair (Γ^1, Γ^2) be given. Define two processes

$$M_t^1 := e^{-rt}(1 - p_1 \Gamma_t^2)u^1(X_t, \Pi_t^1, \Pi_t^2) + p_1 \int_{[0,t]} e^{-rs} V^{h_1}(X_s) d\Gamma_s^2,$$

$$M_t^2 := e^{-rt}(1 - p_2 \Gamma_t^1)u^2(X_t, \Pi_t^1, \Pi_t^2) + p_2 \int_{[0,t]} e^{-rs} V^{h_2}(X_s) d\Gamma_s^1.$$

Assume that for $i = 1, 2$,

- (i) M^i is a supermartingale, M^1 is a martingale for $t \leq \tau_{g_1}$, and M^2 is a martingale for $t \leq \tau_{g_2}$;
- (ii) $u^1(X_t, \Pi_t^1, \Pi_t^2) \geq g_1(X_t)$ and $u^2(X_t, \Pi_t^1, \Pi_t^2) \geq g_2(X_t)$ \mathbb{P}_x -a.s.;
- (iii) $\Gamma_t^i = \int_0^t \mathbf{1}_{\{u^i(X_s, \Pi_s^1, \Pi_s^2) = g^i(X_s)\}} d\Gamma_s^i$.

Then (Γ^1, Γ^2) is a Nash equilibrium, and the equilibrium values are given by $u^1(x, p_1, p_2)$ and $u^2(x, p_1, p_2)$, respectively.



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$$M_t^2 := e^{-rt}(1 - p_2 \Gamma_t^1)u^2(X_t, \Pi_t^1, \Pi_t^2) + p_2 \int_{[0,t]} e^{-rs} V^{h_2}(X_s) d\Gamma_s^1.$$

Assume that for $i = 1, 2$,

- (i) M^i is a supermartingale, M^1 is a martingale for $t \leq \tau_{g_1}$, and M^2 is a martingale for $t < \tau_{g_2}$;
- (ii) $u^1(X_t, \Pi_t^1, \Pi_t^2) \geq g_1(X_t)$ and $u^2(X_t, \Pi_t^1, \Pi_t^2) \geq g_2(X_t)$ \mathbb{P}_x -a.s.;
- (iii) $\Gamma_t^i = \int_0^t \mathbf{1}_{\{u^i(X_s, \Pi_s^1, \Pi_s^2) = g^i(X_s)\}} d\Gamma_s^i$.

Then (Γ^1, Γ^2) is a Nash equilibrium, and the equilibrium values are given by $u^1(x, p_1, p_2)$ and $u^2(x, p_1, p_2)$, respectively.



Outline

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Example 1. Symmetric case with no consolation

In this case $g_1 = g_2 = g$, $h_1 = h_2 = 0$, (**De Anglis and Ekström**)

- $u^i(x, p_1, p_2) = (1 - p_1) V^g(x)$, $b(x) := 1 - \frac{g(x)}{V^g(x)}$.

- Γ^2 is characterised by the boundary b and $\inf b(X_t)$

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$$\Gamma_t^1 = \begin{cases} \frac{p_1}{p_2} \Gamma_t^2 & t < \tau_g \\ 1 & t \geq \tau_g. \end{cases}$$

- In this case, $M_t^i = (1 - p_i) e^{-rt} V^g(X_t)$, martingales.



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Example 2. Symmetric case with consolation (special case)

In this case $g_1 = g_2 = g$, $h_1 = h_2 = h$, and

$$\{x \in \mathbb{R} : V^g(x) < g(x)\} \subseteq \{x \in \mathbb{R} : V^h(x) < h(x)\},$$

- $e^{-rt \wedge \tau^g} V^h(X_{t \wedge \tau^g})$ is a martingale,
- $u^j(x, p_1, p_2) := (1 - p_1) V^g(x) + p_1 V^h(x)$.
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Example 3. Asymmetric case with no consolation

- We assume that $g_i(x) = (x - K_i)^+$, $h_i(x) = 0$, where $0 < K_2 < K_1 < b_2 < b_1$.
- The players observe a GBM

Observe that

- Player 1 is not afraid of competition
- Player 1 naturally has a larger τ^{g_1} .

These suggest an ansatz for player 1:

$$u^1(x, p_1, p_2) = (1 - p_1)V^{g_1}(x).$$



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- The stopping boundary for player 1:

$$p_1 = b(x) = \begin{cases} 1 - (\frac{g_1}{V^{g_1}})(x), & x < b_2, \\ 0, & x \geq b_2. \end{cases}$$

- $b(x)$ is non-increasing.
- Define $\hat{p} = 1 - (\frac{g_1}{V^{g_1}})(b_2)$



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■ **Case 1:** $p_1 \leq \hat{p}$: both players just wait.

■ **Case 2:** $p_1 > \hat{p}$:

- On b , $u_2 = g_2$:

$$u^2(x, p_1, p_2) = \psi(x) \left(\frac{g_2}{\psi} \right) (b^{-1}(p_1)),$$

- We have $M_t^1 = (1 - p_1) e^{-rt} V^{g_1}(X_t)$,
- For M^2 to be a martingale, we need

$$dM_t^2 = 0$$

$$\iff d \left(\log \left(1 - p_2 \Gamma_t^1 \right) \right) = C(p_1) d \left(\frac{1}{1 - p_1 \Gamma_t^1} \right).$$

for some $C(p_1)$ (explicit) and $\Gamma_0^1 = \Gamma_0^2 = 0$.

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In this case $g_1 = g_2 = g, h_1 = h_2 = h$. $e^{-rt} V^h(X_t)$ is not necessarily a m.g.

- For now assume $p_1 = p_2 = p$.
- Consider an Ito diffusion as the underlying.
- In the x coordinate, $\mathcal{L}^x u - ru = 0, \implies u(x, p) = c(p)\psi(x)$.

On the stopping boundary: $u(x, p) = g(x)$, and the process

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When the boundary is one-sided: solve this ODE:

Theorem

Assume that $\{V^g > g\} \cap \{V^h < g\} = (x_1, x_0)$, where x_1, x_0 are the unique roots of $(V^h - g)(x) = 0$ and $(V^g - g)(x) = 0$, respectively. Assume further that $\frac{g}{\psi}$ is strictly increasing in x on the interval (x_1, x_0) . Then the stopping boundary b is monotonically decreasing on (x_1, x_0) . Furthermore, b has the following explicit expression:

$$b(x) = 1 - \exp\left(\int_x^{x_0} \frac{(\frac{g}{\psi})_x \psi}{V^h - g}(y) dy\right)$$

Furthermore, the equilibrium u has the following expression:

$$u(x, \rho) = \frac{g(b^{-1}(\rho))}{\psi(b^{-1}(\rho))} \psi(x).$$



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- Two-sided? Solve an ODE system, checking $u > g$!
- What if $p_1 < p_2$? We believe $u^1 = u^2 = u(x, p_1)$.
- What if $p_1 < p_2$ and $h_1 \neq h_2$?

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Solvability? We don't know.



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- In the presence of asymmetry and consolation, in general, we don't have explicit solutions.
 - In some cases (when?), we can hope for explicit solutions for one of the players
 - The stopping boundary is a surface $f(x, p_1, p_2) = 0$.
 - How to construct?
 - Solvability of variational inequality
 - Fixed-point approach?



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Thank you!